

III. TREASURY REPORT - AUDITED

We are pleased to report to you that the financial situation of our Retirees Association remains sound. The Association's Financial Statements as of December 31, 2010 shows a surplus of \$58,701, mainly due to careful management of the Association's expenditures and efficiency measures that have been implemented 2009, including a wider use of electronic means for facilitation of communications with members and distribution to them of the Association's bi-monthly newsletter. The Association continued to upgrade its website and database system in 2010 to better serve its members.

In 2010 the Board agreed to extend expenditure authority to the local chapters, but requiring that their expenses were consistent with the Association's existing guidelines and that vouchers were provided to the Association's Treasurer's Office on a timely basis. All the Chapters complied with those guidelines and expenditure levels have remained under the allocated funding amounts.

The Association has thus been able to maintain an adequate level of reserves.

However, going forward there may be an increase in expenditures related to the need for the use of part time contractual staff. This can be attributed to the following factors: 1) an increase in demand for services provided by the Association as its membership continues to grow; 2) the need to assure continuity in the management of the Association's operational and financial functions, as its Board members change overtime; and, 3) the cost-saving measures related to the use of electronic communications does generate some costs related to system maintenance and upgrades. The skills needed to maintain these systems are specialized and it is not likely that volunteers will be able to undertake these activities on an as needed basis.

In short it is becoming increasingly necessary to develop a business model that relies on one full time staff and contractual support for the routine, but critical activities of the Association. These activities are primarily comprised of support for the Association's Front Office, Systems requirements and the Treasurer's Office. With the exception of the systems contracts all other part time support is provided by retired IDB staff.

The Association acknowledges the valuable assistance provided by Cecil Hornbaker and Lydia Almon Hornbaker, President and member of the Association's Audit Committee, respectively, in performing the Association's audit for 2009 and 2010. Their dedication and thorough work is very much appreciated. Reports and documentation pertaining to the 2010 Audit are available for inspection at the Association's office.

As Mr. Hornbaker and Ms. Almon have indicated that they will not be able to perform the 2011 Association's Audit, we take this opportunity for publicly acknowledging the valuable contribution they have provide to the Association over the years. Moreover, given that Audit requirements, for the reasons mentioned above, will likely require more time going forward and the need for continuity, the Association might need to seek the services of a competitively priced firm for that task in 2011.

Deputy Treasurer Fausto Medina-Lopez is completing his term in April 2011. He has been unfailingly dedicated and committed to the prudent and rigorous financial management of the Association. His contribution has been exemplary.

Finally, Mr. Eduardo Halperin deserves special recognition for his selfless contribution to the Treasurer's Office during the transition period last year.

Ira Kaylin
Treasurer

Fausto Medina-Lopez
Deputy Treasurer

IDB RETIREES ASSOCIATION
BALANCE SHEET
As of December 31, 2010

	Dec 31, 10	Dec 31, 09
ASSETS		
Current Assets		
Checking/Savings		
Operating Capital - Banks		
IDBFCU - Checking	18.29	5,365.36
IDBFCU Savings	81,708.60	12,740.14
Virginia Commerce Bank-Checking	4,482.34	14,797.17
Total Operating Capital - Banks	86,209.23	32,902.67
Reserves - Saving Accounts		
Virginia Commerce Bank- Savings	37,809.72	37,226.63
Total Reserves - Saving Accounts	37,809.72	37,226.63
Revolving Fund - Banks		
ARGENTINA	1,004.92	1,002.42
BOLIVIA	50.34	50.05
CHILE	127.85	346.01
COLOMBIA	429.50	411.47
COSTA RICA	213.50	212.95
ECUADOR	51.46	51.31
FLORIDA	96.17	252.65
PARAGUAY	50.07	50.86
PERU	539.18	537.87
URUGUAY	536.88	233.20
Total Revolving Fund - Banks	3,099.87	3,148.79
Total Checking/Savings	127,118.82	73,278.09
Other Current Assets		
Emblems (PINS)	930.80	930.80
Petty Cash	100.00	100.00
Reserves - CD Investments		
Citibank CD	348.19	334.30
IDB/IIC FCU - CDs	101,885.54	98,395.43
Virginia Commerce Bank CD	40,573.35	39,877.40
Total Reserves - CD Investments	142,807.08	138,607.13
Revolving Fund Advances		
BOLIVIA	378.00	0.00
ECUADOR	198.00	0.00
PARAGUAY	127.00	0.00
URUGUAY	341.00	341.00
Total Revolving Fund Advances	1,044.00	341.00
Total Other Current Assets	144,881.88	139,978.93
Total Current Assets	272,000.70	213,257.02
Fixed Assets		
A/D - FIXED ASSETS	0.00	-311.52
FIXED ASSETS	0.00	353.99
Total Fixed Assets	0.00	42.47
TOTAL ASSETS	272,000.70	213,299.49
LIABILITIES & EQUITY		
Equity		
UNRESTRICTED NET ASSETS	213,299.49	173,667.76
Net Income	58,701.21	39,631.73
Total Equity	272,000.70	213,299.49
TOTAL LIABILITIES & EQUITY	272,000.70	213,299.49

**IDB RETIREES ASSOCIATION
INCOME and EXPENSE REPORT
As of December 31, 2010**

	<u>Jan - Dec 10</u>	<u>Jan - Dec 09</u>
Ordinary Income/Expense		
Income		
IDB Contribution	71,125.00	70,000.00
Membership Dues		
Cash Memberships	488.00	794.00
Payroll Deductions	42,555.00	40,986.10
Total Membership Dues	<u>43,043.00</u>	<u>41,780.10</u>
Other Income	710.49	0.00
Reserves - Interest Earned		
Citibank. CD	13.89	13.33
Credit Union CD	3,490.11	4,068.50
Other Interest (Bank Accounts)	812.32	530.67
Provident Bank CD	0.00	522.42
Virginia Commerce Bank CD	695.95	412.00
Reserves - Interest Earned - Other	17.80	0.00
Total Reserves - Interest Earned	<u>5,030.07</u>	<u>5,546.92</u>
Total Income	<u>119,908.56</u>	<u>117,327.02</u>
Expense		
Administrative Expenses		
Administrative Salaries	16,979.49	17,681.40
Audit Expenses	0.00	5,208.97
Bank Fees & Other Charges	53.13	0.73
Communications & Postage	7,129.05	2,244.51
Consulting Support Services	6,225.00	480.00
DC Licence	0.00	75.00
Depreciation	42.47	116.82
Office Supplies	660.50	1,954.35
Payroll Taxes	2,122.17	2,640.75
Total Administrative Expenses	<u>33,211.81</u>	<u>30,402.53</u>
Advocacy Programs		
Annual Meeting	6,094.35	7,408.70
Board Parking	117.00	4,263.00
Other Board Expenses	137.29	82.50
Taxi & Transportation	0.00	42.00
Total Advocacy Programs	<u>6,348.64</u>	<u>11,796.20</u>
Member Activities		
Chapter Expenses		
BOLIVIA	0.00	307.60
CHILE	449.78	336.03
ECUADOR	0.00	180.00
FLORIDA	1,827.40	1,689.89
PARAGUAY	0.00	144.00
URUGUAY	272.00	0.00
Chapter Expenses - Other	67.26	0.00
Total Chapter Expenses	<u>2,616.44</u>	<u>2,657.52</u>
Headquarter Functions	395.23	293.28
Total Member Activities	<u>3,011.67</u>	<u>2,950.80</u>
Publication Expenses		
Publication - Design Services	2,400.00	3,800.00
Publication - Labor Costs	8,490.83	15,073.05
Publication - Postage	0.00	9,998.83
Publication - Supplies&Printing	1,233.80	1,665.86
Webpage	6,510.61	1,297.53
Total Publication Expenses	<u>18,635.24</u>	<u>31,835.27</u>
Reconciliation Discrepancies	-0.01	710.49
Total Expense	<u>61,207.35</u>	<u>77,695.29</u>
Net Ordinary Income	<u>58,701.21</u>	<u>39,631.73</u>
NET INCOME	<u>58,701.21</u>	<u>39,631.73</u>